

# ARVIND AND COMPANY SHIPPING AGENCIES PRIVATE LIMITED

Service Provider to Port Construction Companies



**REGISTERED OFFICE ADDRESS:**

**5<sup>TH</sup> FLOOR, CITY POINT**

**OPP. TOWN HALL**

**JAMNAGAR-361001**

**EMAIL: [info@arcadia.co.in](mailto:info@arcadia.co.in)**

**Website: [www.arcadia.co.in](http://www.arcadia.co.in)**

## **DIRECTORS / KEY MANAGERIAL PERSONAL**

### **ARVIND KANTILAL SHAH**

An astute businessman Shri Arvind bhai Shah – MBA has varied business experience Managing Partner of leading Shipping agency firm Arvind and Co., he joined as director of Anart Foods Pvt Ltd in the year 1978, Arvind and Company Shipping Agencies Private Ltd in the year 1987, Bedi Shipping Ltd in the year 1990, Bedi cargo Weighers Private Ltd in the year 1991, Integrated Proteins Ltd in the year 1992, Dhichada Cargo Weighers and Petroleum's Private Limited in the year 1994, Shantilal Multiport Infrastructure Private Limited and Arvind and company shipping agencies Pvt Ltd in the year 1998, Ashapura Arcadia Logistics Private Ltd in the year 2006, Valram Construction Private Ltd in the year 2008, Partner in AVM Marine LLP., and other Warehousing and Real Estate Development Companies. He looks after management & control of the group business of cargo handling, ship agency work, ports infrastructure development activities etc. With his dynamic approach, clear vision and knowing the pulse of the shipping line business, the group has been able to maintain & continue growth of the business year after year.

Arvind and company shipping agencies Private Limited, group is headed by Mr. Arvind K Shah who has the 50 years experienced in the field of the Shipping. He is also associated with several joint development projects of real estate in the city of Jamnagar and Mumbai.

The Net worth of Mr. Arvind K Shah as per the Historical Value and Audited financial statements comes to Rs. 100.00 Crore for which if we have obtained market value or Intrinsic Value of the firms which comes to more than Rs 500 Crore. He is also Qualified by Examination (BBLR-'F') conducted by "NACIN Board" as "F Card Holder" ( Custom House Agent)

In the Group Companies of Mr. Arvind K Shah has total 30 operational Barges, and 6 tugs group have completed many prestigious projects.

## **PIYUSH CHIMANLAL VORA**

Piyush Chimanlal Vora, is the Whole-time director of the company. After Obtaining degrees in master's in commerce and Law (LLB) in 1977 and 1978 respectively, from the Saurashtra University, he joined K.P. Shah & Co. He promoted Jamnagar Warehousing Co. and joined the Board of Directors of M/s. Jamnagar Warehousing Corporation Pvt Ltd. and M/s K.P. Shah Industrial Warehousing Corporation Pvt Ltd. in 1989. In 1990, he joined Shri Arvind Shah as a partner in Arvind and Co. and as Director in Anart Foods Pvt Ltd. in the year 1990, Bedi Shipping Ltd in the year 1991, Integrated Proteins Ltd in the year 1992, Shantilal Multiport Infrastructure Private Limited and Arvind and company shipping agencies Pvt Ltd in the year 1998, Ashapura Arcadia Logistics Private Ltd in the year 2006, Dhichada Cargo Weighers and Petroleum's Private Limited in the year 2010, Cognizance Cyber Intelligence Private Ltd in the year 2018.

Mr Piyush Chimanlal Vora is having experience of 40 years in the business of shipping and other line of business in the industry. He is also Qualified by Examination (BBLR-'F') conducted by "NACIN Board" as "F Card Holder" (Custom House Agent)

## **VINIT ARVIND SHAH**

Vinit Arvind Shah is having qualification in Master of Business Administration with strong will for creative destruction and sustained growth is director having experience in cargo handling, port activities, financial functions & operational efficiency, with short term strategy to manage business operation in this industry, also identify and oversee the system and processes having experience of 18 years

in the field of shipping industry. He hails from a family of businessman and has excellent rapport with the Community in the shipping Industry.

Vinit Arvind Shah joined as a Director in Bedi Shipping Limited in the year 2005, further he is also director in Ashapura Arcadia Logistics Pvt Ltd in the year 2006, Valram Construction Private Ltd in the year 2008, Dhichada Cargo Weighers and petroleum's Private Ltd in the year 2010 and Arvind and Company Shipping Agencies Pvt Ltd. He is also Partner in AVM Marine LLP and Arcadia Libra LLP.

## **ABOUT US**

We have a fleet of marine vessels like Cargo Barges, Flat top Barges, Crane Mounted Barges, Hopper Barges, Spud Barges, Tugs for Cargo movement, Port construction and Maintenance. We also have ancillary equipment's like Cranes, Back hoes, Loaders, Fleet of Dumpers/Trailers, Bagging Machine, Cargo Conveyors, all types of Grabs (Cargo grabs, stone grapples), Tagline Winders, Rock Breakers, Drum cutter, etc.

Our group of Companies have Cargo Barges, Let Top Barges, Hopper Barges, Spud Barges, M.V & I.V Tugs, Zodiac Boats, Grabs Dredgers, Backhoe Dredgers, Crains, Backhoes Loaders, Toe Lifts, Low Bed Trailers, Dumpers, D.G. Sets, Cargo Grabs, Orange Peel Grabs, Rock Breakers, Drum Cutters and Tag Line Winders various machine related work

Besides stevedoring CHA Cargo handling and ship agency work. We have long time experience in dredging, underwater trenching, and underwater rock breakers, port constructions, Port Mountains and other Marine works

Our parent company was formed in the Nineteen thirties for ship agency, freight booking and customs work. Since then the activities were diversified to all other export import related activities such as customs house agency, ship agency, cargo superintendence, ship supplies, stevedoring, ship staffing, mechanical cargo handling, warehousing, dredging and barge/tug operating. Our group equipment's are used by multinational Corporations in port building and maintenance activities. We have a 50 Meter barge jetty at Rozi (Bedi Port) allotted to us by Gujarat Maritime Board on BOT basis

## **GROUP COMPANIES**

### **ASHAPURA ARCADIA LOGISTICS PRIVATE LIMITED**

EST. 2006, A joint venture company between Ashapura Minechem and Arcadia Shipping & Trading Co. Operating at Bedi Port for mineral/core export from Bedi Group of Ports. Company owns cargo barges and earth moving equipment.

### **BEDI SHIPPING LIMITED**

EST. 1990, Company owns of various types of deck and hatch type barges, and is in the shipping business. Bedi Shipping Limited is majorly in Manufacturing (Machinery & Equipments) business from last 32 years and currently, company operations are active.

### **ARVIND AND COMPANY.**

EST. 1964 parent company K.P. Shah & Co. EST. prior to 1940 in the business of cargo clearing and shipping agency, having licence for Custom House Agency and authorised Shipping Agency.

### **ARCADIA ENGINEERING**

EST. 2016 engaged various all kind marine related fabrication and mechanical works, all kind of diesel engine repairs and maintenance as well as excavators boom, arms, buckets repairs fabrication.

### **SHANTILAL MULTIPORT INFRASTRUCTURE LIMITED**

EST. 1999 Owns and operates 50 mtr waterfront Jetty at Rozi Pier (Bedi Group of Ports) Jamnagar. Jetty is equipped with mechanised barge loading system for quick and efficient cargo handling, sufficient back up area is available for cargo storage.

### **ARCADIA LIBRA LLP**

EST. 2017, The company's business is based in the state of Maharashtra, India. Arcadia Libra LLP established to carry on and engaged in the business of port Engineering and acquire and give on hire all equipment, ship, tugs, barges, trawlers, drafters and other vessels, tools, machinery, spares.

### **AVM MARINE LLP**

EST. 2017 is in the business of Construction and Related Services. AVM Marine having a team of highly experienced design and build experts who understand the demands of the market and keep pushing forward to meet the construction industry standards.

## **MAGNUM BUILDERS**

EST. 2010 is in the business of Building and Property Development. Magnum Builders are driven to bring a revolution in the real estate industry through quality services, rich values, and innovative ideas every day to meet the futuristic demands of the consumers. Be it the construction of commercial or residential buildings, are the builders who have been trusted for quality and enhancing people's life.

Magnum Builders was launched with a vision to build dream homes for people and projects stand as testimony of commitment and dedication to goal.

## **ASHAPURA MINECHEM LTD.**

With a legacy of more than 60 years, Ashapura is a leading multi-mineral solutions provider with a global footprint, having a wide network of operations in several states within India and in 7 other countries.

It has captive mineral resources, state-of-the-art manufacturing base, cutting edge research capabilities, logistical prowess and 2,800 dynamic, progressive, result oriented employees accord us global leadership in several segments. There is consistent quality and our ability to customise mineral solutions make us a preferred supplier to multi-nationals in more than 70 countries across the continents.

Ashapura is India's largest multi-mineral Solutions Provider. We have always been a people-driven company.

Over the years, Ashapura has been a leading mine-owner, processor & exporter of various industrial minerals like Bentonite, Bauxite, Bleaching Clay etc. from India

to more than seventy countries around the world. In the last few decades Ashapura has honed its expertise in the mining and logistics of bulk minerals, particularly in ores such as Bauxite. In a relatively short span of time, they were able to scale up the high volumes making us a preferred supplier to the global aluminium majors

## **EXPERIENCE**

### **OUR EXPERIENCE FOR PORT RELATED PROJECTS:**

We have Crane Barges, Excavator Mounted Barges, Hopper Barges, Bagging Machine, Tugs, Sea Going Tugs, Dumb Barges, Loaders, Excavators, Grabs, and Gemini Boats etc. We have worked are of Port Construction, Dredging. Trenching, (under water) rock cutting. Sea transports. Stevedoring and Shipping, clearing & forwarding projects.

Our various works have been at Bombay, Bedi, Goa, Dahej, Vizag, Muldwarka, Veraval, Pipavav, Porbandar, Navlakhi, Hajira, Mundra, Vadinar, gangavaram, Paradip and Jakhau. Our direct clients are L&T (ECC), L&T (HEW). Essar, Dharti Dredging, Afcons, Alcock Ashdown, SCKBC, Comecoe, Ruchi Group, Provan Shipping, Chaudhry Heavy Lifters, Bfluefin Marine, IHP Dredging (I.H.Pirkhan), Halar Maritime, Seagull Dredging Pvt. Ltd., Shri Krishna Enterprise, Vimal Services and Sanjay Constructions, RKEC Projects Private Limited, Jakhau – Ultrateck-IMS, Pipavav – Ultrateck-IMS, Ghogha RoRo Jetty Essar.

In above cases principal employers have been Gujarat Maritime Board. L & T ECC, Reliance, Cotex, Pipavav Port, Sanghi Cement, Hyundai. KWH Pipe, Econ Singapore, Shell Hajira, GLDC Dahej, Petro net Dahej and Essar Protects.

## **VALUED CLIENTS :**

- ESSAR
- L & T. ECC
- COMACOE
- DEL SEATEK INDIA PVT LTD
- L & T. HEW
- GUJARAT AMBUJA CEMENT LTD
- DAEWOO
- AFCONS
- IMS SHIP MANAGEMENT
- ASHAPURA MINECHEM LTD.
- RKEC
- TATA PROJECTS
- RELIANCE
- ADANI / MUNDRA
- ITDC
- DHARTI DREDGING
- UNDER WATER SERVICES
- ULTRATECH



## ARVIND & CO. SHIPPING AGENCIES PVT LTD

5th Floor, City Point, Opp. Town Hall, Jamnagar - 361 001

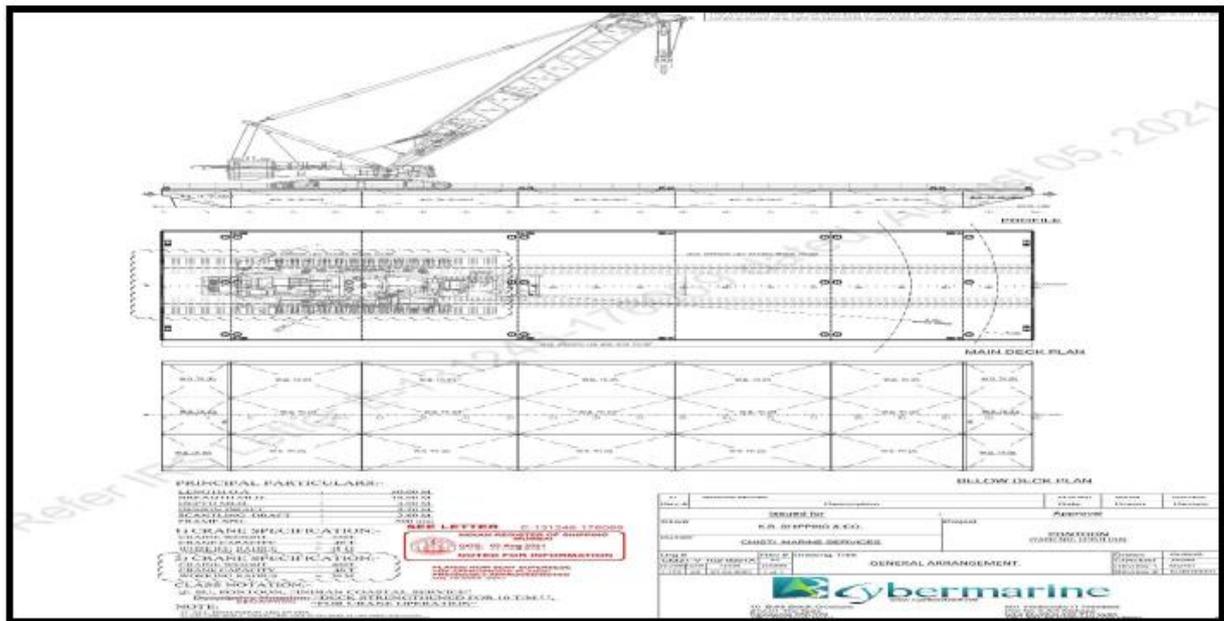
Phone : 91-288-255 1901 (3 Lines) Mobile : 9913411133 / 44 Fax : 91-288-255 2566 Email : info@arcadia.co.in

### FLAT TOP DUMB PONTOON

| NAME    | REG. NO.   | GRT<br>(TONS) | NRT<br>(TONS) | OVER ALL        |                  |                | EMPTY<br>DRAFT<br>(MTR)(AFT) | REMARKS                |
|---------|------------|---------------|---------------|-----------------|------------------|----------------|------------------------------|------------------------|
|         |            |               |               | LENGTH<br>MTRS. | BREADTH<br>MTRS. | DEPTH<br>MTRS. |                              |                        |
| KB - 32 | MAR-2396-D | 685.000       | 206.000       | 50.00           | 18.00            | 3.00           | 1.0                          | 250 MT CRANE MOUNTABLE |



### KB - 32 (GENERAL ARRANGEMENT PLAN)



# ARVIND & CO. SHIPPING AGENCIES PVT LTD

5th Floor, City Point, Opp. Town Hall, Jamnagar - 361 001

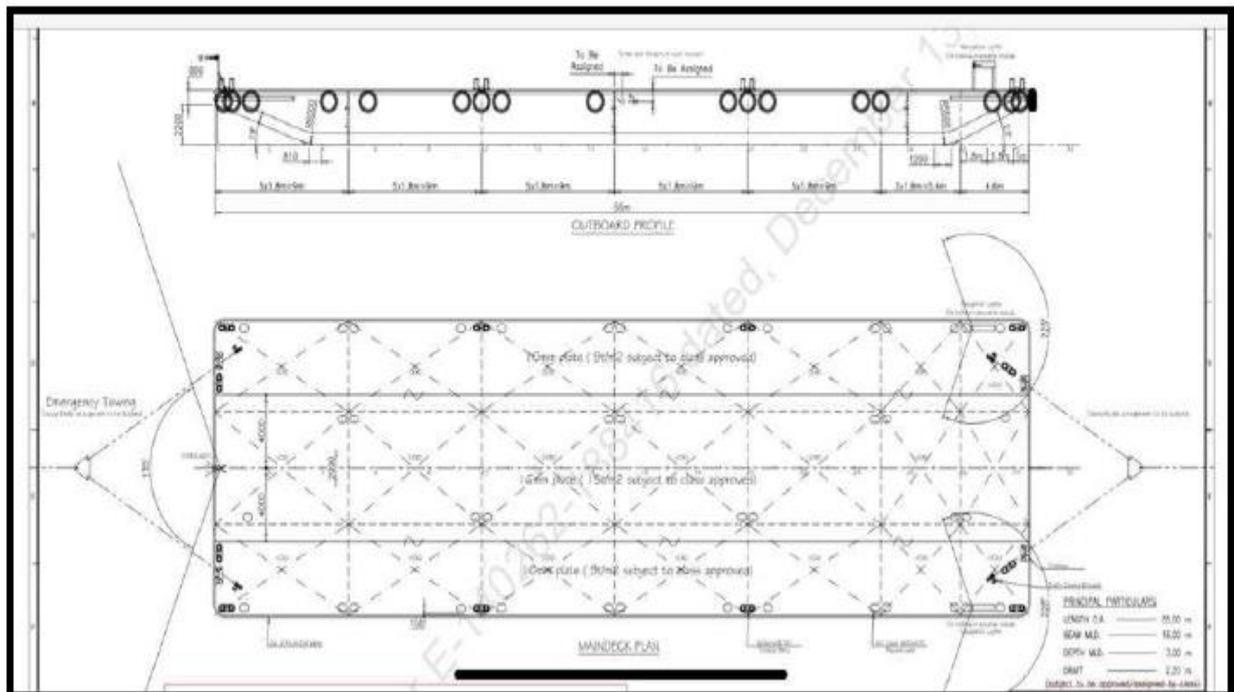
Phone : 91-288-255 1901 (3 Lines) Mobile : 9913411133 / 44 Fax : 91-288-255 2566 Email : info@arcadia.co.in

## FLAT TOP BARGE

| NAME           | REG. NO.   | GRT (TONS) | NRT (TONS) | OVER ALL     |               |             | EMPTY DRAFT (MTR) | REMARKS         |
|----------------|------------|------------|------------|--------------|---------------|-------------|-------------------|-----------------|
|                |            |            |            | LENGTH MTRS. | BREADTH MTRS. | DEPTH MTRS. |                   |                 |
| ARCADIA MINICA | MAR-2400-D | 646.00     | 194.00     | 55.00        | 16.00         | 3.00        | 2.20              | CRANE MOUNTABLE |



### ARCADIA MINICA (GENERAL ARRANGEMENT PLAN)



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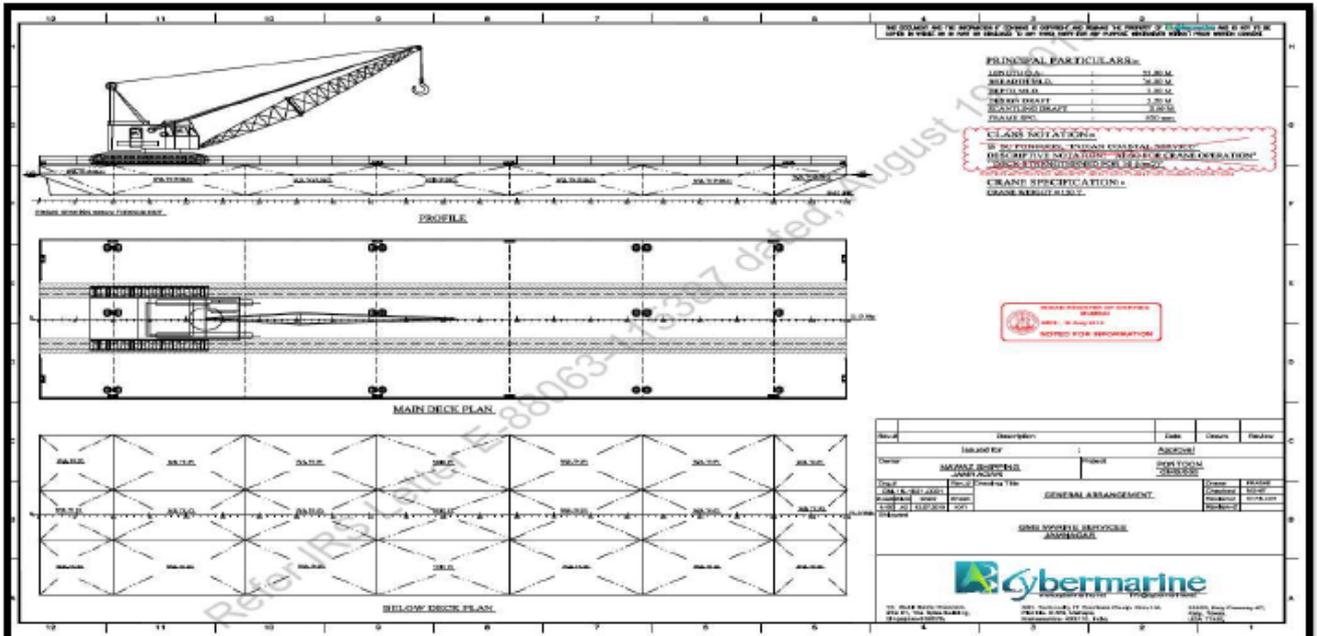
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## FLAT TOP DUMB PONTOON

| NAME           | REG. NO.          | GRT (TONS) | NRT (TONS) | OVER ALL     |               |             | EMPTY DRAFT (MTR)(AFT) | REMARKS                |
|----------------|-------------------|------------|------------|--------------|---------------|-------------|------------------------|------------------------|
|                |                   |            |            | LENGTH MTRS. | BREADTH MTRS. | DEPTH MTRS. |                        |                        |
| ARCADIA SUMERU | JMR-0013/JAMNAGAR | 670.000    | 201.000    | 55.00        | 16.00         | 3.00        | 1.0                    | 250 MT CRANE MOUNTABLE |



## ARCADIA SUMERU (GENERAL ARRANGEMENT PLAN)



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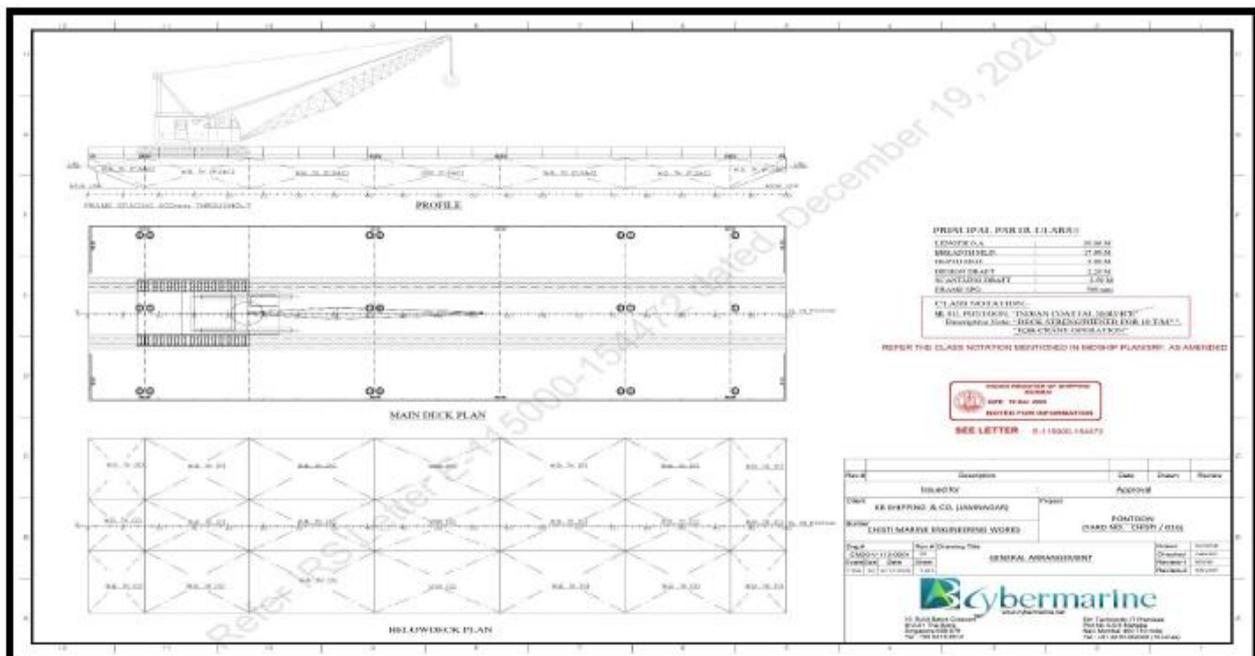
Phone : 91-288-255 1901 (3 Lines) Mobile : 9913411133 / 44 Fax : 91-288-255 2566 Email : info@arcadia.co.in

## FLAT TOP DUMB PONTOON

| NAME    | REG. NO.          | GRT (TONS) | NRT (TONS) | OVER ALL     |               |             | EMPTY DRAFT (MTR)(AFT) | REMARKS                |
|---------|-------------------|------------|------------|--------------|---------------|-------------|------------------------|------------------------|
|         |                   |            |            | LENGTH MTRS. | BREADTH MTRS. | DEPTH MTRS. |                        |                        |
| KB - 26 | JMR-0018/JAMNAGAR | 564.000    | 170.000    | 50.00        | 15.00         | 3.00        | 1.0                    | 250 MT CRANE MOUNTABLE |



**KB - 26  
(GENERAL ARRANGEMENT PLAN)**

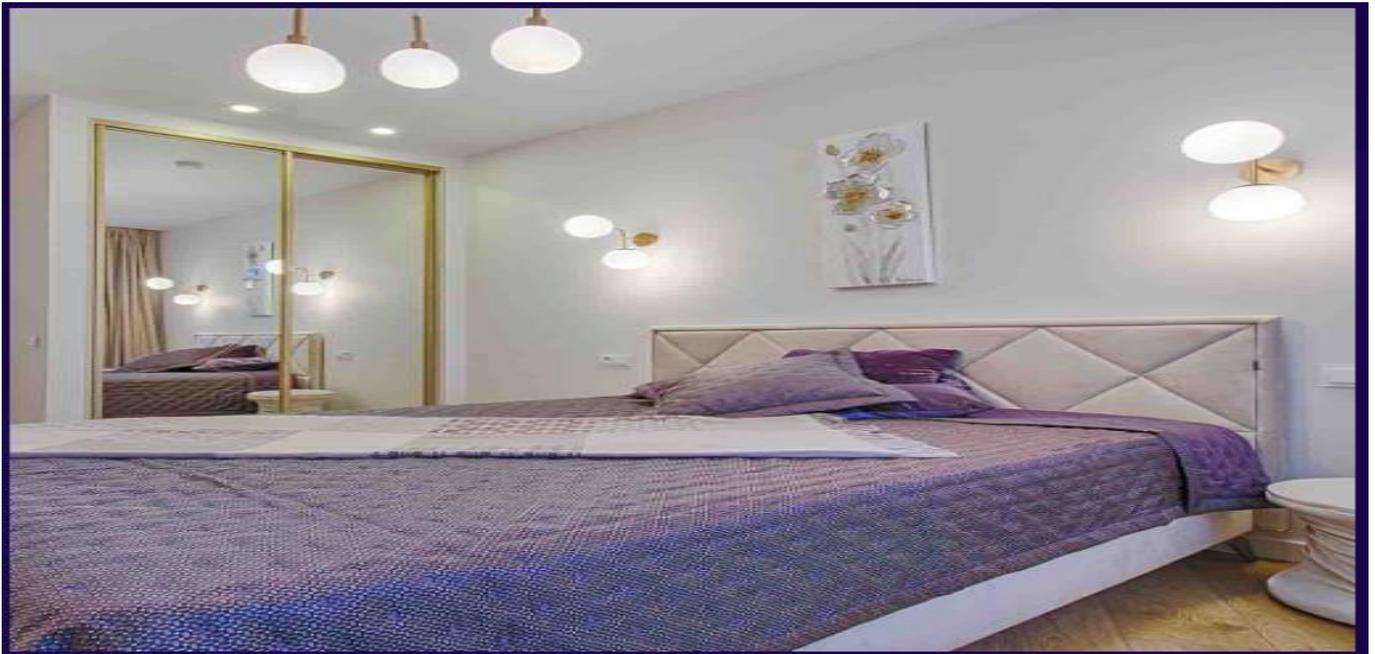


**FINANCIALS:****(Rs in Lacs.)**

| <b>SR NO.</b> | <b>PARTICULARS</b>      | <b>For the year ended 31 March 2022</b> | <b>Current Year Estimate (2022-2023)</b> | <b>Projection (2023-2024)</b> | <b>Projection (2024-2025)</b> |
|---------------|-------------------------|---|--|-------------------------------|-------------------------------|
| <b>I</b>      | Revenue from Operations | 3,26.94                                 | 1,556.00                                 | 1,927.00                      | 2,312.40                      |
|               | Other Income            | 4.49                                    | 5.81                                     | 6.10                          | 8.50                          |
|               | <b>TOTAL REVENUE</b>    | <b>3,31.43</b>                          | <b>1571.81</b>                           | <b>1,933.10</b>               | <b>2,320.90</b>               |
| <b>II</b>     | Profit Before Tax       | 1,06.44                                 | 622.09                                   | 848.95                        | 1,018.75                      |
| <b>III</b>    | Profit After Tax        | 89.18                                   | 572.91                                   | 735.85                        | 845.55                        |

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# HOTEL DIVISON



## Address:

**HOTEL MILLENIUM PLAZA**

**DWARKA HIGHWAY 947**

**JAMNAGAR, GUJARAT.**

## **OVERVIEW.**

We are located on Jamnagar – Dwarka Highway 947. We are at about 1.5 km from the main gate of Reliance Industries MOTI KHAVDI GUJARAT. Other industries around this vicinity are Gujarat State Fertilizes Co, Essar Power, Essar Ports, and Nayara. This is the largest petroleum refinery location in the world. It is developed in the vicinity of about 1,00,000 sq feet plot area with all the facilities.

The hotel industry is highly fragmented. It is dominated by several small and unorganized players. It has observed a shift in favour of the mid-market and budget hotel segments. Hotel aggregators' development in the budget segment has led the massive and unorganized hotel industry towards consolidation.

## **FEATURES**

Hotel Millennium Plaza having the following features:

- Simple Booking
- Smooth and Fast Check Inns.
- Genuine, Helpful and Knowledgeable staff.
- Distinctive, Well-appointed guest rooms.
- Delightful on-site Services
- Quick Resolution of Problems
- Variety of Excellent Food and Drink
- Basic Amenities and Facilities
- Room Services.

## **VISION**

The ideology of our vision is to continue to apply and set the highest standards of service quality and in that way justify and uphold the reputation that we have among the guests, partners, competitors and the wider community. We use and constantly introduce environmentally friendly technologies and processes in order to remain in balance with nature and also meet the needs of contemporary society. Tradition is a testament to our success but in the future, we also want to embrace the changes that modern time brings and become more attractive in the market and more interesting to our guests and partners.

## **STRATAGIES AND GOALS**

Guest satisfaction is the most important thing for us and we try with quality of services to exceed their expectations. Goal is to make every guest feel like at home and that for this reason he chooses Hotel Grand again for his accommodation facility. Hotel provide services at the highest level that will meet the needs and expectations of guests and will recognize their requirements through open communication, satisfaction monitoring and analysis of compliments and complaints.

Accepting new knowledge and technologies is a condition for progress including quality training and education. Because of that strategy is based on the education and training of all employees and constant communication between all departments of the hotel. Hotel support teamwork, personal responsibility and initiative of each employee.

Hotel Millennium Plaza and Hotel 999 will improve the volume and structure of hospitality services, thereby satisfying the wishes and expectations of all parties,

guests, business partners, travel agencies, NGO, government and sports institutions, employees, owners and suppliers

## **OBJECTIVE**

An objective of the hospitality business is to provide personalized service, using technology to capture guests' preferences in rooms, pillows, amenities and other conveniences.

## **OCCUPANCY**

The hotel has 72 elegant rooms and is equipped with modern amenities like a Multi Cuisine Restaurant, Banquet Hall, Lawn, Swimming Pool, Conference Room, Gym and L-Café. Enjoy your work or leisure in the peaceful ambiance of Hotel and takeaway an experience like never before.

## REVENUE FROM HOTEL

### HOTEL MILLENIUM PLAZA

| <b>Particular</b>       | <b>No. of Rooms</b> | <b>Rate Per Room<br/>Per day</b> | <b>Revenue on full<br/>occupancy basis.</b> |
|-------------------------|---------------------|----------------------------------|---|
| Revenue<br>Per month    | 72 Rooms            | 1500.00                          | 32,40,000.00 p.m.                           |
| Revenue<br>Per<br>Annum | 72 Rooms            | 1500.00                          | 3,94,20,000.00 P.a.                         |

### HOTEL 999 (Capital Point 3)

| <b>Particular</b>       | <b>No. of Rooms</b> | <b>Rate Per Room<br/>Per day</b> | <b>Revenue on full<br/>occupancy basis.</b> |
|-------------------------|---------------------|----------------------------------|---|
| Revenue<br>Per month    | 72 Rooms            | 999.00                           | 21,57,840.00p.m.                            |
| Revenue<br>Per<br>Annum | 72 Rooms            | 999.00                           | 2,62,53,720.00 P.a.                         |

## **HOTEL 999 (Capital Point 6)**

| <b>Particular</b>       | <b>No. of Rooms</b> | <b>Rate Per Room<br/>Per day</b> | <b>Revenue on full<br/>occupancy basis.</b> |
|-------------------------|---------------------|----------------------------------|---|
| Revenue<br>Per month    | 72 Rooms            | 999.00                           | 21,57,840.00 p.m..                          |
| Revenue<br>Per<br>Annum | 72 Rooms            | 999.00                           | 2,62,53,720.00 p. a                         |